



BOYS & GIRLS CLUB
OF LAWRENCE

2013 - 2014 ANNUAL REPORT



A Message from Our Leadership

Dear Supporters and Friends,

With a daily attendance at the Boys & Girls Club of Lawrence (BGCL) exceeding 400 youth, we are dedicated to continually implementing new recreational and educational activities in support of our three core program areas: character and leadership, academic success, and healthy lifestyles. Over the 2013-14 program year, this effort included a new enrichment program with 300 third and fourth graders from Guilmette Elementary School, as well as a seven-week summer program to maintain academic skills acquired during the school year.

Our success in both areas was due to community partners who assisted with invaluable resources. They include Andover Bread Loaf, Addison Gallery of American Art, Beyond Soccer, Brooks School Day Camp, Camp Marist, Elevated Thought Foundation, Greater Lawrence Community Boating Program, Ground-work Lawrence, Latino STEM Alliance, the Lawrence Public Schools, Methuen Karate Association, Museum of Fine Arts Boston, One For Health Foundation, and the Merrimack Valley YMCA.

Also during the program year, BGCL was a proud participant in the Boys & Girls Club of America's National Youth Outcomes Initiative. BGCL strives to be one of the top Clubs in the nation, and now there is data indicating our success in that direction.

While BGCL exceeded state, regional, and national averages in nearly every category, one result stands out: fun. In fact, 72 percent reported that BGCL is "doing great" (as opposed to "doing fine" or "room to grow"), compared to 57 percent of Clubs statewide, 55 percent regionally, and 49 percent nationally. Similarly, BGCL attained higher averages in the categories of overall safety, sense of belonging, and adult connections.

We are extremely encouraged by the positive results overall, but particularly this feedback. Kids must have fun, first and foremost, or they won't come to the Club where they can then be exposed to all the other valuable programming we offer.

We have high goals and expectations, and we continue to be on the right track toward providing kids with incentives and tools to improve academics, make healthy decisions, and become great leaders in the Club and community. The survey data empowers us to do even more for the youth we proudly serve.

Thank you for your contributions to this shared success, and for your ongoing support in all that we still strive to accomplish. We are grateful for your contributions.

Gratefully,



Markus Fischer
Executive Director



Thomas M. Burkardt
President



BOYS & GIRLS CLUB
OF LAWRENCE

Our Mission

Our mission is to enable all young people of Greater Lawrence, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

Member Profile

2013 Membership	2,765
Boys	1,694
Girls	1,071
Average Daily Attendance	419
6 to 9 year-olds	695
10 to 12 year-olds	956
13 to 19 year-olds	1,114
Hispanic	86%
Caucasian	4%
Multi-racial	6%
African-American	3%
Asian	1%



Our Goal: Expand, Exchange Offerings for Our Members

For 123 years, the Boys and Girls Club of Lawrence (BGCL) has been in the forefront of delivering innovative programs and activities for some of the poorest children in the poorest city in the state. BGCL fills a void by providing a safe place where they can learn, grow, and acquire skills through lasting relationships with caring staff members and dedicated volunteers. BGCL takes its stewardship role seriously, and continually refines and enhances offerings in order to meet the changing needs of the community.

Enrichment Partnership

Since the partnership between BGCL and Guilmette Elementary School launched in September 2013, new opportunities have served as a pathway to increased academic performance and student achievement. While students come to BGCL as part of the regular school day, their teachers attend professional development workshops.

Activities include Kids in the Kitchen, seasonal sports, swim and water safety instruction, creative arts, dance, digital arts, chorus, yoga, karate, environmental exploration, indoor rowing, FIRST Lego League robotics, and Passport to Manhood & Smart Girls. We're grateful to the local organizations that make so many programs possible!



Swim Safety with ZAC Camp

Through the free ZAC Camp offered in conjunction with The ZAC Foundation, more than 100 6- to 9-year-olds learned the importance of water safety through swimming classes, classroom curriculum, and various hands-on activities during April vacation.

Special guests included Boston Celtics forward Brandon Bass, who cheered on kids during their swim lesson, and Kim Garbarino, who discussed the perseverance required in swimming the English Channel.

BGCL was selected as a host site due to its commitment to advancing water safety locally.

Bread Loaf Workshops

Longtime volunteer Lou Bernieri, executive director of Andover Bread Loaf, collaborated with BGCL education staff members to create Slice of Bread Loaf, a writing, arts, and performance program for elementary school children that begins with a two-week summer workshop and continues every other week through much of the year. The Slice is staffed by trained high school writing leaders from the BGCL.

Young writers create literary treasures throughout the year, while discovering new confidence and talents in writing, poetry, and the arts.



The Year at a Glance

1



1. We welcomed back five BGCL alumni who have gone on to serve as mayor in Lawrence and Methuen.
2. Scholarships totaling \$52,500 were awarded to current and past BGCL members pursuing undergraduate and graduate studies nationwide.
3. More than 60 area professionals offered job shadowing opportunities on our annual Mentor Day.
4. Our DJ program provided Club kids with a new creative outlet.
5. Six BGCL members traveled with Elevated Thought Foundation to the Student Art Exhibit at the U.S. Department of Education in Washington, D.C.
6. State Rep. Frank Moran (D-Lawrence) visited BGCL to present Jose C. with a citation honoring him as the 2014 BGCL Youth of the Year.
7. 75 girls and 150 boys strengthened their basketball, academic, and leadership skills at ABA Camp, operated in partnership with Merrimack College.

2



3



4



5



6



7



8



8. Our Dance Academy members showed their spirit.

9. Naesha G. was a national winner in the Digital Arts Festival for her music entry.

10. The Arts for All Program got a special boost from the Helen G. Hauben Foundation.

11. The annual Science of Sport competition was hosted by the New England Patriots and Raytheon Company.

12. Swimmers learned new strokes and water safety lessons in our comprehensive swim program.

13. Education Director Karen Kravchuk was honored with a scholarship in her name (given to Joaly R.) by board members Timothy and Anne Marie Samway.

9



10



11



12



13



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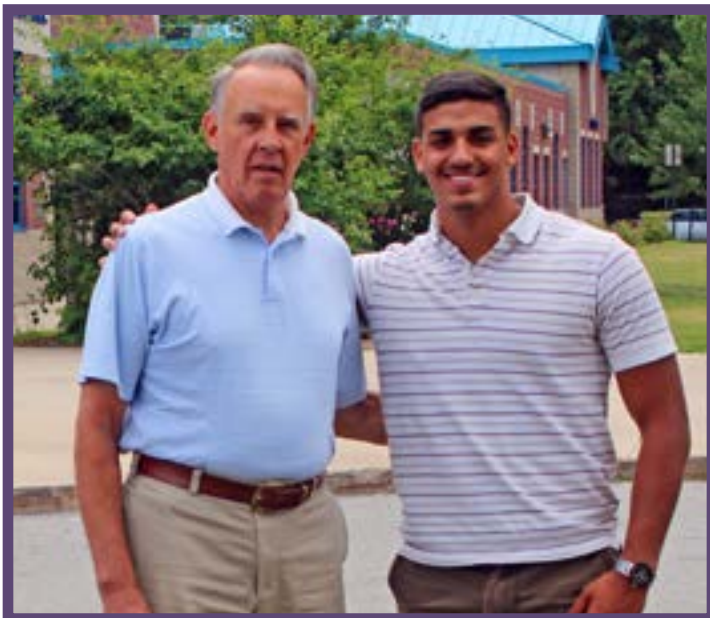
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Summary of Financial Statements

STATEMENT OF FINANCIAL POSITION

ASSETS

Cash and Cash Equivalents	\$ 2,457,086
Investments	897,820
Accounts Receivable	147,214
Prepaid Expenses	13,022
Unconditional Promises to Give	703,782
Real Estate & Equipment, Net	6,443,213
Total Assets	\$ 10,662,137

LIABILITIES & NET ASSETS

Accounts Payable	\$ 5,850
Accrued Expenses and Other Liabilities	235,452
Net Assets - Unrestricted	8,491,626
Net Assets - Permanently Restricted	576,562
Net Assets - Temporarily Restricted	1,352,647
Total Liabilities & Net Assets	\$ 10,662,137

STATEMENT OF ACTIVITIES

REVENUE

Contributions and Bequests	\$ 838,559
Grants	594,730
Program Service Fees	170,382
Special Events	444,992
United Way	84,289
In-Kind Contributions	100,148
Rental Income	109,010
Other Sources	89,101
Net Assets Released from Restriction	247,603

Total Revenue \$ 2,678,814

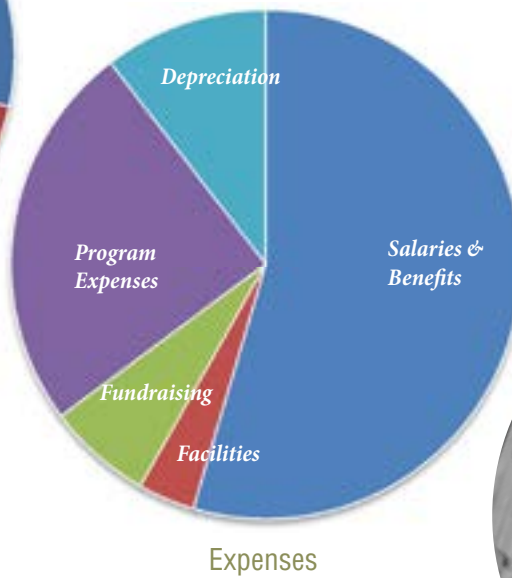
EXPENSES

Salaries & Benefits	\$ 1,565,788
Facilities	120,166
Fundraising	196,103
Program	795,572
Depreciation	273,112

Total Expenses \$ 2,950,741

Increase In Restricted Assets \$ 178,880

Decrease in Net Assets \$ (93,047)



Audited financials for the fiscal year ending June 30, 2014 are available upon request.

The 1891 Club is our special donor society that recognizes donors who have given unrestricted and renewable gifts which support the operational budget. To learn more about becoming an 1891 Club member, e-mail Dennis McCarthy at dmccarthy@lawrencebgc.com.

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The Annual Fund

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“I don’t know where I would be without the Club, and honestly, I don’t want to know.”

~ Greydy Diaz

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Granite United Way
Robert and Karen Gray
H-Puck, Inc.
Daniel Halloran
Thomas and Kathleen Harkins
Daniel and Colleen Harrington
Rich and Heather Hart
Frank and Wynetta Hausner
Tom and Mary Beth Haut
Scott and Patricia Heffernan
Amanda Hinchcliffe
Holy Family Hospital
Steve Horan
Joan Howland and
William Webber
Richard and Mary Lou Hubbell
Donald and Kristen Hunt
Paul Hunter
Journeay Insurance Agency, Inc.
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Joan Lehoullier
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Lowell Travel Basketball
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Anthony and Tara Marchi
Warren and Robin Markowsky
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Lawrence
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Balbir and Neelam Sihag
Kevin and Beth Smithson
Roberto and Monica Solano
Nancy Springfield
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George and Charrie
Stevens Straumann

Shuling Su and Yuan-Kai Tsao
Aiden Sullivan
John and Ellen Sullivan
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Charles and Cathy Thompson
Paul and Diane Tower Truist
William and Deborah Vaillancourt
Susan Vine
Jay and Celeste Ward
Whittemore Company, Inc.
Woonsocket Laminated Products
Kenneth Yameen
Larry and Loretta Yameen
ZBI Employee Allocated Gift Fund
Alan and Jessica Zucchini
Scott and Rachael Zugel

* deceased



We have made every effort to include those making gifts of \$250 or more between July 1, 2013 and June 30, 2014. We regret any errors or omissions, and request that you report corrections to Dennis McCarthy at 978-683-2747, ext. 118.

The Heritage Club

The Heritage Club celebrates and recognizes those who have named the Boys & Girls Club of Lawrence as a beneficiary in their will or estate plan, 401K/IRA plan, insurance policy, or other life income gift arrangement such as a Charitable Gift Annuity or Charitable Trust. We hold in high esteem the following benefactors who, through provisions in their estate plan, have demonstrated their charitable leadership and sustaining gifts to the Club.

Steven Druth
James and Kathleen Edholm
Michael Harkins
Ted and Holly Jenkins
Tom and Laura Jordan
Richard and Betty Lindsay
Louise P. and John H.
MacMillan IV
Timothy and Anne Marie
Samway
Richard and Marilyn Santagati
Greg and Sheila Serrao
Paul and Diane Tower

Jeremiah Milbank Society

The Jeremiah Milbank Society is a national recognition program for individuals who give \$10,000 or more to a local Boys and Girls Club. Only unrestricted individual gifts of \$10,000 or more qualify for membership.

Douglas and Diana Berthiaume
Dermot and Claire Cavanaugh
William and Kay DeLuca Jr.
William P. and Marion DeLuca
Robert Gable
Tom and Laura Jordan
James and Linda Kistler
Louise P. and John H.
MacMillan IV
Louis Morrissey
Gerald and Lyn Mulligan
William and Nanci Perocchi
Thomas Costello and Kary
Robertson
James and Eileen Rullo
Greg and Sheila Serrao
Rosalyn Wood

Memorial Gifts and Honoraria

Memorial gifts to the Boys & Girls Club of Lawrence are a respectful way to remember a friend or loved one while making a difference to the youth of our community. An honorarium is a gift given in acknowledgement of gratitude or esteem.

Memorial

Jon Anton
Carlos and Jose Barcelos
Amara Belkus
David R. Blackstock
Joseph Bourque Sr.
Ryan Bourque
William Bride
Kathy Cody
Irene Crane
Dorris Currier
Tom Driscoll
Ann Fairhanks
Sue Fields
Barbara Foster
Gerard and Louise Ginchereau
Dorothy Graham
Charles G. Hatch
Wayne Kern
Alan Kraunelis
Peter Lewis
Sarah E. Macarione
Amy Madden
T.J. McEvoy
Jeannie Melucci
Ray Murgia
Daniel J. & Evelyn Murphy
Richard E. Page
Fredrick Rubin
Samuel Rulor-Miller Jr.
Domenic Scalice
Billy Sullivan
Kelvin Anthony Torres
Larry Vaughan
George Henry Wiech
Anna Wlodyka

Honorarium

Manny Ayala
Dr. and Mrs. John Bassett
Leigh and Todd Berberian
Di and Mag Bichay
Art and Jan Boni
Mark Clinard
Jean Dunham
Enterprise Bank, 25th
Anniversary
Joe and Samantha Faro
David Fazio
Jon Glesmann
Gary Halloran
Cliff Howe
Barry Kelleher
Andrew and John Kelley
Maureen Kelley
Jim and Linda Kistler
Karen Kravchuk
Friends and Clients of the Law
Office of Michael E.
Lombard
Massachusetts State
Automobile Dealers
Association
Dennis McCarthy
Stephen and John Moreland
North Andover Pediatrics
Carlos Nunez
Raymond Nunez
Karen J. Page
Larry & Bobbi Palmisano
Cindy Parnagian
William and Nanci Perocchi
Billy Robertson
Peter G. Roy
Timothy and Anne Marie
Samway
Bob Sheehan
The students of the Hennessey,
Bruce, & Guilmette
Schools 1975-2003



Our Staff

Each day, as hundreds of children stream through our front door, they are welcomed by staff members who are like family. Members are greeted by name, quizzed about their recent test or sporting event, and embraced in a culture of hope and high expectations.

The staff at the Boys & Girls Club of Lawrence is the critical ingredient that turns activities and programs into stepping stones toward academic success, healthy lifestyles, and community involvement. Their deep knowledge of the city of Lawrence, area schools, Hispanic culture, and Club history and tradition is the basis for lifelong, life-changing relationships with our members. Nearly half of our staff members are alumni of the Club, with up to 48 years of service at BGCL! This consistency creates a stable home-away-from-home, where each child can rely on a caring adult for encouragement in setting goals and working hard to achieve them.

35+ YEARS OF SERVICE

Steve Kelley
Associate Director

Billy Robertson
Director of Operations

10+ YEARS OF SERVICE

Manny Ayala
Director of Program Services

Markus Fischer
Executive Director

Noemi Hernandez
Social Recreation Director

Jody Raineri
Teen Director

Jill Rodriguez
Beacon Club Director

Walter Velez
Director of Technology

5+ YEARS OF SERVICE

Stephanie Bryant
Volunteer Coordinator

Vallerie DeJesus
Registrar

Sarah Hogue
Special Events Coordinator

Rhonda Kapelson
Accountant

Karen Kravchuk
Director of Education

Stephanie Sullivan
Girls Physical Director

Teresa Veras
Registrar

0-4 YEARS OF SERVICE

Sara Aviles
Art Coordinator



The Staff

Cindy Cantrell
PR & Communications Manager

Amanda Hinchcliffe
Director of Program Services

Josh Keilty
Boys Physical Director

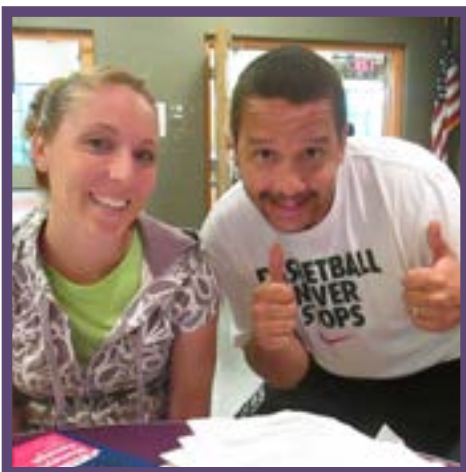
Scott Lucid
Aquatics Director

Dennis McCarthy
Director of Development

Lindsey Miller
Assistant Director of Education

Tommy West
Assistant Director/Beacon Club

Kerry Wiersma
Grant Manager





**BOYS & GIRLS CLUB
OF LAWRENCE**

136 Water Street
Lawrence, MA 01841
978-683-2747
www.lawrencebgc.com

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